



The Voice of the 1031 Industry

2013 ANNUAL CONFERENCE

OCTOBER 3-5, 2013

WARWICK DENVER HOTEL

DENVER, COLORADO

The FEA Annual Conference is scheduled for October 3rd – 5th, 2013 at The Warwick Denver Hotel. Make your plans today to attend and “[re]focus, [re]connect, and [re]fresh.”

Join us as we refocus on operating in the “new normal” economy. Reconnect with old friends and business partners. And refresh your skills.

Here are just a few of the highlights:

[re]focus

Our Friday morning speaker, Paul Single from City National Bank will help us understand the changing dynamics of today’s economy; the current turmoil in the bond market and what it means for your business; and the outlook for continued economic recovery across multiple sectors.

We are also thrilled to have Mark Breuker, Special Agent from the Denver Secret Service to discuss identity theft and cyber crime issues and how to protect yourself and your clients from becoming victims of these crimes.

[re]fresh

We welcome David Shechtman from Drinker Biddle & Reath back again this year. David will present: The Anatomy of an Exchange Agreement. Following Dave, we’re pleased to have Lou Weller from Bryan Cave discuss: The Anatomy of a Parking Arrangement. We will also cover topics including: What is Like-Kind; Estate Planning Issues and Section 1031; Dealer Issues in LKE Programs; and Mary Foster will be giving her annual Tax Update.

[re]connect

Thursday evening join the FEA Board of Directors for a Kickoff Reception, a great chance to meet new friends and renew old acquaintances. The fun continues Friday evening with a reception, cocktails and hors d’oeuvres for all attendees and sponsors.

Networking

Networking opportunities are often rated as a valuable aspect of the FEA meetings and, as always, there are plenty of occasions scheduled to maximize interacting with your industry associates. Use the breaks, meals and receptions to network with your fellow delegates.

Register online, by fax, or by mail.

General Information

Location

All conference events will take place at:

The Warwick Denver Hotel
1776 Grant Street
Denver, CO
Phone: 303-861-2000

About Denver

Located in the beautiful Mile High City, The Warwick Denver Hotel is just a few short blocks above downtown and from the 16th Street Mall, the Colorado State Capitol and bustling business district of downtown Denver.

Denver Climate

Fall brings cool, crisp temperatures to Colorado, but varies greatly during transition from summer to fall. Check weather report before traveling.

Attendee List

A preview attendee list will be posted on the FEA website and will be available to all attendees while on-site.

Conference Attire

Business casual attire (slacks, sweaters, jackets) is appropriate for all of the conference sessions and receptions.

Transportation

Denver International Airport is 25 miles from the Warwick. The Warwick does not shuttle to and from the airport. The average trip from the airport (www.flydenver.com) to downtown Denver is 35 minutes. If you are arriving in Denver by train at Union Station, the most convenient transportation to the hotel is by taxi. Super Shuttle offers an affordable service from the airport to the Warwick. Rate is \$23.00 one-way or \$42.00 for a round trip. Visit www.supershuttledenver.com or call (303) 370-1300. Taxis offer a rate of around \$55 and are available around the clock at the airport.

Hotel Reservations

A block of rooms has been reserved for FEA at the rate of \$159. Room availability at the FEA group rate is guaranteed until September 3, 2013 or until the block of rooms is sold out, whichever comes first. Reservations after this date will only be accepted on a space and availability basis.

You may reserve your room at the following website:

<http://ow.ly/nvLqP>

PLEASE NOTE that the dates of the conference DO NOT AUTOMATICALLY POP UP when this link is clicked. When you get to the site:

1. Go to the calendar,
2. Select the exact dates you will be staying,
3. Enter the Group Code of **0210FE**

CES® Credit Hours

Up to 12 CES® credit hours are available including two ethics.

SCHEDULE OF EVENTS

THURSDAY, October 3, 2013

1:05 – 1:55 PM

[re]focus: The Value of Insurance Coverage and How to Avoid a Claim

Adam McDonough, Director, Lockton Insurance Brokers; Brent Abraham, Accruit, LLC; David Brown, Esq., CES®, Iowa Property Exchange

With Qualified Escrow Agreements, much has changed in the market for fidelity bonds for Qualified Intermediary companies. Adam will review the requirements and features of the FEA Bond Program and discuss why a fidelity bond should still be considered when using QEAs. Hear about a few of the Error & Omission claims that have been paid and how they could have been avoided.

Brent recently testified as an expert witness in a case involving false advertising in the context of a §1031 exchange. Dave testified on a case where problems with preparation, experience and processes led to a finding of professional negligence by a qualified intermediary. They will discuss both cases and their lessons for all of us in the 1031 industry. Qualifies for one CES® ethics credit hour.

7:30 AM **CES® Exam Registration**
Log on to www.1031ces.org to apply. Application deadline is 08/23/13.

8:00 – 11:00 AM **CES® Exam**

12:00 – 4:00 PM **FEA Board of Directors Meeting**

12:00 – 4:00 PM **CES® Certification Council Meeting**

2:00 – 4:00 PM **Optional Activity: Coors Field**

5:00 – 6:30 PM **FEA Board of Directors' Welcome Reception**
Join the FEA Board of Directors and your colleagues for some fun and relaxation.

FRIDAY, October 4, 2013

7:00 – 8:30 AM **Registration and Breakfast**

8:30 – 8:55 AM **Welcome and Opening Remarks FEA President's Update**
David Brown, Esq., CES®, Iowa Property Exchange

8:55– 9:45 AM **[re]focus: Economic Update**
Paul Single, Director, Taxable Fixed Income Division, City National Bank
Paul will delve into the current turmoil in the bond market, expectations for continued economic recovery and operating in the “new normal.”

1:55 – 2:10 PM

[re]connect: NETWORKING BREAK

2:10 – 3:00 PM

[re]fresh: Anatomy of an Exchange Agreement

David Shechtman, Esq., Drinker Biddle & Reath

What are the essential components of an Exchange Agreement? Can the QI be the Taxpayer's agent? Is the “material & substantial contingency” language helpful or harmful? David will walk through the critical provisions that every Exchange Agreement needs to have.

9:45 – 10:00 AM **[re]connect: NETWORKING BREAK**

10:00 – 10:50 AM **[re]focus: Identity Theft & Cyber Crime**
Mark Breuker, Special Agent, Denver Secret Service
Mark will discuss identity theft and cyber crime and how to protect yourself and your clients from becoming victims of these crimes. Qualifies for one CES® ethics credit hour.

3:00 – 3:15 PM

[re]connect: NETWORKING BREAK

3:15 – 4:05 PM

[re]fresh: Anatomy of a Parking Arrangement

Lou Weller, Esq., Bryan Cave
Is it necessary to separate the function of the EAT from the QI? How can the EAT best protect itself from environmental liability? Lou will explore the nuts and bolts of a parking arrangement.

10:50 – 11:05 AM **[re]connect: NETWORKING BREAK**

11:05 – 11:55 AM **[re]fresh: What is Like-Kind**
Steven Wayner, Esq., CES®, Liberty 1031, LLC
Steve will look at the various ways to determine which properties are like-kind in the context of real estate; tangible, depreciable personal property, and collectibles.

4:05 – 4:20 PM

[re]connect: NETWORKING BREAK

4:20 – 5:10 PM

[re]focus: Artwork and other Collectible Exchanges

Suzanne Goldstein Baker, CES®, Esq., Investment Property Exchange Services; Judith Pearson, President, ARIS

12:00 – 1:00 PM **[re]connect: LUNCH**
2013 General Membership Annual Meeting

Suzanne and Judy will discuss the nuances of artwork and other fine collectible exchanges including: provenance, title insurance and like-kind issues.

6:00 – 7:30 PM **[re]connect: RECEPTION**
The Palm Restaurant

SATURDAY, October 4, 2013

7:30 – 8:30 AM **[re]fresh: BREAKFAST**

8:30 – 9:00 AM **[re]connect: FEA and CES® Committee Meetings**

9:00 – 9:50 AM **[re]focus: View from Washington**
David Franasiak, Williams & Jensen
Our annual update from Dave Franasiak is always enlightening. With proposed tax reform looming large in Washington, DC, you won't want to miss this critical update.

9:50 – 10:05 AM **[re]connect: NETWORKING BREAK**

10:05 – 10:55 AM **[re]fresh: State-Specific Issues**
Michael Anderson, Esq., CES®, Zions Bank; Mary Kay Kennedy, Esq., First American Exchange Company
Some states follow the federal regarding IRC Section 1031; some do not. Do you know which states include "claw back" provisions if the Taxpayer acquires replacement property out of state? Mary Kay and Michael will review some of the critical state issues that affect 1031 exchanges and your clients' bottom lines.

10:55 – 11:10 AM **[re]connect: NETWORKING BREAK**

11:10 – 12:00 PM **[re]focus: Estate Planning Issues and IRC Section 1031**
Kelly Pearl, Esq., CES®, Zions Bank
What is the best use for Section 1031 in the context of estate planning? Can an irrevocable trust do an exchange? When is gifting appropriate? Kelly will look at intersections between IRC Section 1031 and various estate planning strategies.

12:00 – 1:15 PM **[re]connect: LUNCH**
President's Message
Incoming President's Address
CES® 10th Anniversary Address

1:20 – 2:10 PM **[re]fresh: Annual Tax Update**
Mary Foster, Esq., CES®, 1031 Services, Inc.
Don't miss Mary's annual tax update. She will review pertinent rulings and cases that are important to our industry and our clients.

2:10 – 2:25 PM **[re]connect: NETWORKING BREAK**

2:25 – 3:15 PM **[re]focus: Dealer Issues in LKE Programs**
Steve Chacon, CPA, CES®, Accruit, LLC
When is property held for investment or held for sale? The IRS has taken an interest in LKE programs, the nature of the activity of the Taxpayer and the assets that are often the subject of these programs. Steve will explore the issue in detail.

3:15 – 3:20 PM **[re]connect: CLOSING COMMENTS**

3:30 – 5:00 PM **Optional Activity: Denver Art Museum**

Optional Activities

Tour of Coors Field (Home of the Rockies)

Thursday, October 2 | 2:00 – 3:30
Experience a behind-the-scenes look at one of the premier ballparks in Major League Baseball. All tours begin at Gate D (20th & Blake Street). Tours last 75-80 minutes and cover a distance of approximately one mile. All tours are accessible for guests with disabilities. Shuttle from hotel can accommodate up to six people at one time and will leave every hour and half-hour. Meet in the hotel lobby at 1:15 to catch the 1:30 shuttle. Cabs are also available at all times right outside of the Warwick.

Denver Art Museum

Saturday, October 4 | Open 10 a.m. – 5 p.m.
The Denver Art Museum is one of the largest art museums between the West Coast and Chicago. It is known for its collection of American Indian art and other collections of more than 68,000 diverse works from across the centuries and world. Several exhibits and collections are available for viewing. Enjoy the art, take a tour, experience the "Just for Fun Center" with the kids – there's so much to do and see at the Denver Art Museum. Shuttle from hotel can accommodate up to six people at one time and will leave every hour and half-hour. Museum is one mile south of the Warwick and is a walkable distance for those that wish to do so.

Explore the Mile-High City on your own! For information on what to do and see in Denver and surrounding area, visit www.denver.org and www.experiencedowntowndenver.com. In the area near the Warwick, we highly recommend visiting the 16th Street Mall which offers shopping, fun and good eats: <http://16thstreetmalldenver.com>

How to Register:

Go online to www.1031ces.org and choose "Events", or complete the accompanying Registration Form and mail or fax to FEA Headquarters at the address/number provided.



The Voice of the 1031 Industry
 1255 SW Prairie Trail Parkway
 Ankeny, IA 50023

2013 ANNUAL CONFERENCE

OCTOBER 3-5, 2013
 WARWICK DENVER HOTEL
 DENVER, COLORADO

REGISTRATION FORM

Registration
 Early Bird Deadline:
 Sept. 6

Questions? Call 515-334-1074

Email completed form to kkiping@aml.org or fax to 515.334.1174

Name _____
 Company _____
 Address _____ City / State / ZIP _____
 Phone _____ Email _____

*Please indicate any special dietary needs or accessibility requirements:

Early Bird Rates will <u>not</u> be extended.	Early Bird Rate Through Sept 6, 2013	Regular Rate After Sept 6, 2013	Enter \$ Amount	Names	Check Here if CES® Designee
FEA-Members and REISA Members	\$625	\$725			
Non-FEA Member with CES® designation	\$675	\$775			
Multi-Delegate Rate (attendees from the same member company)	\$550	\$650			
Non-FEA Member/Walkins	\$875	\$875			
Spouse/partner ticket for Thursday & Friday reception	\$75	\$75			
Thursday Optional Activity: Coors Field Tour (Adult /Senior/Child)	\$9/\$7/\$6	\$9/\$7/\$6			
Friday Optional Activity: Denver Art Museum	N/C	N/C			

Total _____

Payment Information

Please make check payable to **FEA** and mail to 1255 SW Prairie Trail Parkway, Ankeny, IA 50023

Check payable to FEA Mastercard Visa Amex

Account # _____ Expiration Date _____
 Name on Card _____ Signature _____

Cancellation Policy The deadline for canceling or substituting registrations is September 20, 2013. All cancellations are subject to a \$150 administrative fee. All requests for cancellations or substitutions must be submitted in writing to kkiping@aml.org. No refunds will be issued for cancellations made after September 20, 2013.

[re]connect

[re]fresh

[re]focus

OCTOBER 3-5, 2013
WARWICK DENVER HOTEL
DENVER, COLORADO

2013 ANNUAL CONFERENCE

1255 SW Prairie Trail Parkway
Ankeny, IA 50023

The Voice of the 1031 Industry



2013 ANNUAL CONFERENCE

OCTOBER 3-5, 2013
WARWICK DENVER HOTEL
DENVER, COLORADO

[re]focus

[re]fresh

[re]connect

Special Thanks to our 2013 Sponsors

